

# Solar and batteries can do more with SwitchDin.

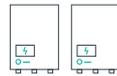


Don't leave value on the table for you - or your customers.



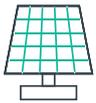
## Simplify installation, management & monitoring

For sites with multiple device types



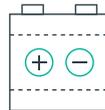
## Mix and match equipment brands

For export management, monitoring & more



## Flexible solar exports

More solar feed-in for customers in SA



## Peak shaving with battery storage

Minimise peak demand and save



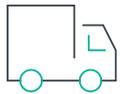
## Fleet monitoring, alerts & advanced data analytics

With Stormcloud & StormcloudIQ



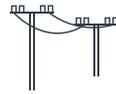
## Orchestration-ready

For virtual power plants, community batteries and more



## Save a truck roll with Tunnelling

For remote device configuration



## Support a smarter, greener grid

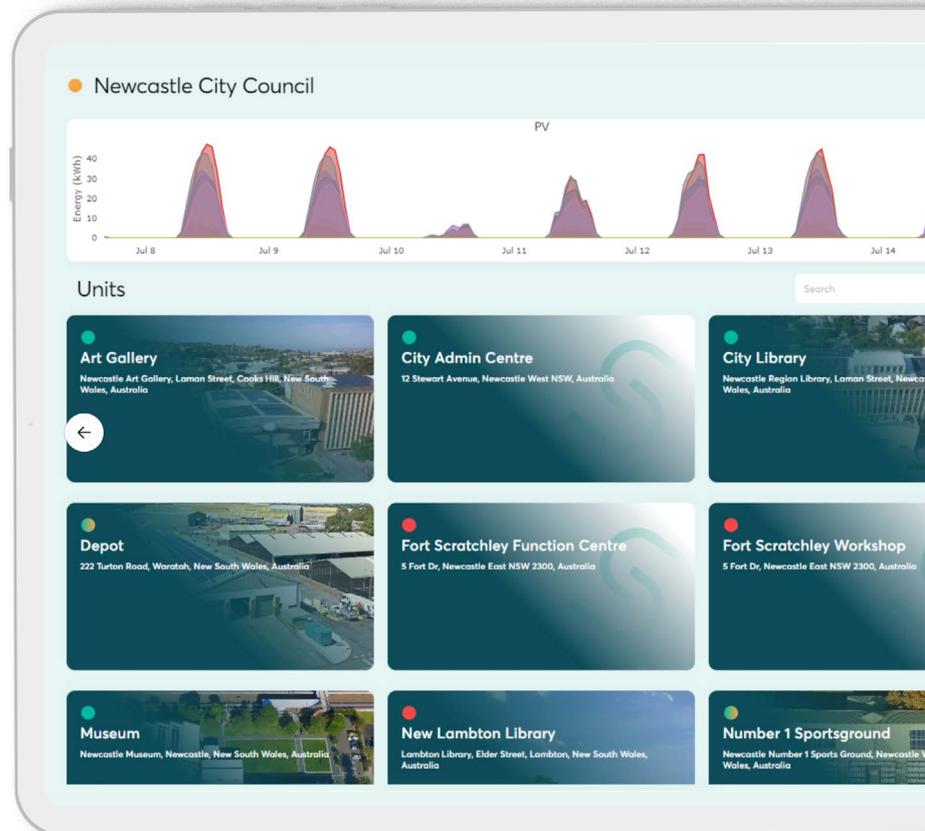
Trusted by manufacturers & energy companies



## Optimisation for sites, fleets, & VPPs

Coming soon!

Maximise the value of every installation by providing universal visibility and control with Droplets and Stormcloud.



# Connecting with Droplets

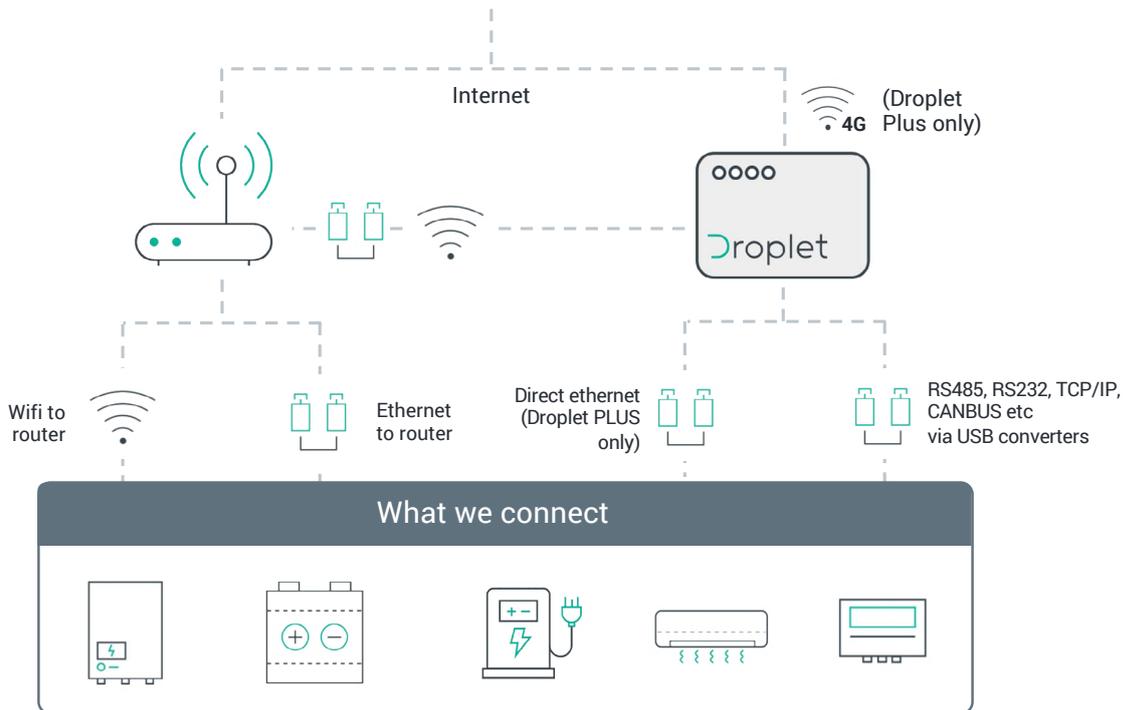


Droplet hardware is one way that SwitchDin enables owners to get more value out of their DER assets.

SwitchDin also enables connections to devices via manufacturers' APIs with our Cloud Droplets, while our embedded eDroplets sit on third party hardware like inverters, battery storage systems and smart meters.

## stormcloud™

Orchestration, fleet management & monitoring



Connection to Droplet via local network or Direct Droplet connection

## Compatible brands include

Please Enquire for more details

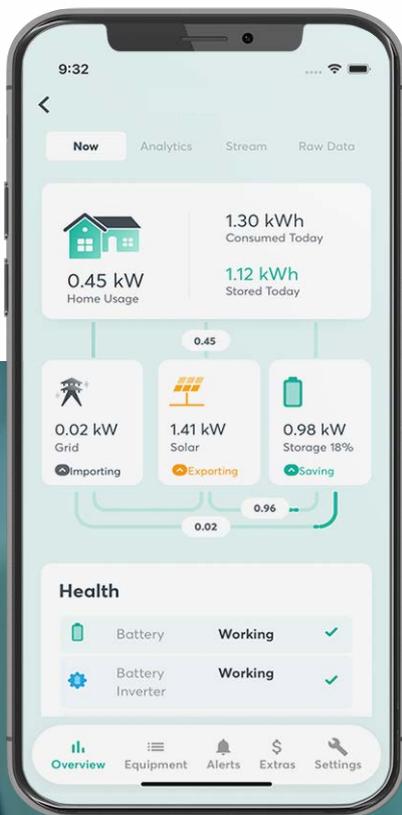


# SwitchDin Benefits



## Benefits to you, the installer:

- ✓ Differentiate yourself and offer more to your customers and sell more systems by unlocking greater capabilities from devices
- ✓ Fleet monitoring, alerts and data analytics in Stormcloud and Stormcloud IQ
- ✓ Save a truck roll with remote configuration for inverters
- ✓ Install different brands and device types on a single site



## Benefits to your customers:

- ✓ Increase revenue & savings with:
  - ✓ Peak shaving for batteries
  - ✓ Smart export management for multiple devices
  - ✓ Flexible exports (SA & VIC)
- ✓ Simple monitoring for mixed-kit systems
- ✓ VPP and community battery readiness
- ✓ Optimisation: Produce, store & unleash energy to maximise savings (coming soon)

## Benefits to the grid:

- ✓ Smarter DER assets to support greater resilience and more, local clean energy
- ✓ Improved flexibility with programs like virtual power plants and community batteries
- ✓ Enable new relationships between consumers and energy companies - to benefit everyone



## Get SwitchDin Accredited today.

All system installers must be SwitchDin Accredited to install Droplets. Learn more about how to get accredited at [www.switchdin.com/academy](http://www.switchdin.com/academy)

